ENDORSEMENTS:

**COO of BuildingEnergy:** "The professional figures you have outlined are interesting for us too."

General Counsel of **Danieli & C.**: "We need them like bread and are professional figures that, as you know, are not easily found in the Italian market. Abroad, however, they cost a lot of money. So this is an initiative that we certainly support."

Chief Director of **Italiana Costruzioni:** "Surely they are profiles that can be useful for the activities we are engaged abroad, as you know there is a shortage of Italian professionals with specific skills in contract management. It looks like a good initiative."

General Counsel of **Maire Tecnimont:** "I confirm that the profiles you have indicated are highly sought after by Tecnimont and the other companies in our group."

Head of Foreign Legal Department of **Impresa Pizzarotti & C. S.p.A.:** "Contract Managers play a central role in assuring the good outcome of any construction project, and that is why we judge this specializing master to be very useful and interesting."

General Counsel of **Rizzani de Eccher:** "I find this initiative you are pursuing of great interest and I can confirm that our company is constantly looking for such professional figures. I also add that unfortunately, in most cases, on the market there are only Anglo-Saxon contract managers who for training, mentality, etc. little are suitable to our construction companies. So young Italians willing to undertake this job are very welcomed."

General Counsel of **Tenova:** "Technical skills combined with the ability to manage contractual choices and responsibilities effectively will become an ever more decisive factor of professional differentiation."
**TRAINING OBJECTIVES**

The need for technicians (engineers and / or architects), who become competent in the management of contracts and variants and who can perform an analysis of delays in accordance with established international standards, is increasingly urgent among the most important General Contractor in Italy and abroad. Such professionals should know the fundamental principles of civil and community law, as well as international arbitration, together with the most common international contract rules (FIDIC, JCT, NEC, AAA), and the many issues related to the management of construction variants. They should know how to effectively deal with the main stakeholders of any international construction project: international private clients (developers, foundations, real estate funds, etc.) and public (governments, public authorities, etc.), engineering companies, entrepreneurs and suppliers, banks, investment funds and sovereign wealth funds.

During this master, our students will learn the basics of forensic engineering in international projects: handling disputes, including Court procedures, arbitration, with particular attention to ICC arbitration rules, but also to the rules and practices of the Milan Chamber of Arbitration.

**SCIENTIFIC COUNCIL**

Director of Master: prof. Andrea Ciaramella (Polimi)  
Vice - Director: prof. Pietro Crespi (Polimi)  
Teachers: prof. Davide Manca (Polimi)  
            prof. Giancarlo Paganin (Polimi)  
            avv. Marco Padovan (Studio Legale Padovan)  
            ing. Pierino Gauna (Animp Servizi)  

**LANGUAGE:** ENGLISH  
**CLASS SCHEDULE:** from mon. to fri. from 9.15 a.m. to 6.30 p.m.

**DELIVERY MODE**

**ONSITE MASTER** the Master’s lessons will be held in the classroom by professors of the Politecnico di Milano and by professionals, exponents of the main partner companies. For each topic we will alternate theoretical lessons with exercise activities and case studies.

**ONLINE MASTER:** the Online Master is thought for those professionals who, while working, are interested in specializing more in this field.

**MASTER DURATION:** The Master has an annual duration. It consists of theoretical hours, divided between hours of classroom lessons and hours of individual study, and 550 hours of internship offered by our Partners or some other companies, to those students who follow the master onsite. Online students will activate the internship at the company where they already work. At the end of the internship period the Diploma exam will take place with a discussion of the master thesis.

**COST:** The cost is inclusive of fees due to the Politecnico di Milano, access to the e-learning platform for viewing the lessons held in the classroom and for downloading the teaching materials.

Onsite Master: 6.500,00 €  
Online Master: 3.500,00 €

**TERMS OF PAYMENT**

Onsite Master: first instalment € 3.500,00 - within 30/09/2019  
second instalment € 3.000,00 - within 28/02/2020

Online Master: first instalment € 2.000,00 - within 30/09/2019  
second instalment € 1.500,00 - within 28/02/2020

The payments will be made to the bank account number 100000001001, on behalf on CISE - POLITECNICO DI MILANO – Banca Intesa, VIALE ROMAGNA, 20 - 20133 MILANO (MI) IBAN IT89N0306909498100000001001 – CIN EUR 89 – CIN ITA N – ABI 03069 – CAB 09498